



### **About ktMINE Royalty Rates and Records database**

ktMINE was designed to combine all the data, documents and search capabilities needed to perform a thorough market comparables analysis into a single, integrated solution.

### **About ktMINE's data, documents and sources**

Our database contains over 7,000 non-redacted agreements with more than 26,000 individual royalty rates mined from publicly available sources, such as the SEC. ktMINE's technology digs deeper and wider so you have access to a broader range of market comparables, including agreements with unusual compensation terms such as cost-plus and profit-split payments.

Our database expands by a minimum of 200 agreements each month and includes these types of licensing records: Patent, Know How, Technology, Process, Trademark, Trade Name, Copyright, Cross License, Product, Joint Development, Distribution, Sales Agent, Franchise, Advertising, Service, and Software agreements.

### **Common uses for ktMINE data and documents**

Many industries use ktMINE data and documents to simplify the process of finding accurate and defensible market comparables, including:

#### **Business Valuation**

Greater efficiency and precision in researching royalty rates in the valuation of intangible assets for:

- Purchase price allocation
- Solvency tests
- M&A due diligence
- Impairment analyses
- Litigation support
- Expert witness support

#### **Transfer Pricing**

Thorough, defensible market comparable data and documentation for:

- Arms-length price setting for intercompany licensing transactions
- Transfer pricing policy analysis
- Service transactions analysis
- Transfer pricing strategies
- Expert witness support
- Local country reviews
- Litigation support
- Cost sharing arrangements

#### **M&A**

Consolidated, detailed market and organizational IP licensing information for:

- Acquisition targeting and due diligence
- Market trend research
- Acquisition pricing
- Financial statement audits
- Balance sheet solvency tests
- Expert witness support



### Expert Witness Services

Thorough, defensible market comparable data and documentation for:

- Intercompany royalty rates and transactions analyses
- Intangible asset valuations
- Market trend analyses
- Damages/infringement calculations
- IP litigation support

### IP Law and Litigation

Tightly-organized, detailed market comparable data and documentation for:

- IP licensing documentation
- Damages/infringement calculations
- Expert witness support
- Business valuation analyses
- Transfer pricing analyses
- M&A support

### Technology Transfer

IP licensing agreements and detailed summaries to aid universities with:

- IP license agreement development
- Royalty rate research
- Competitor research
- Joint-development partner targeting
- Licensor targeting
- IP market research

### Key ktMINE Differences

ktMINE clients across all industries commonly cite these benefits to be the most valued differentiators:

- Deeper royalty rates and records information, mined from all public sources
- Access to needles in a haystack and agreements with unusual compensation terms such as cost-plus and profit split payments
- Royalty rates all backed by defensible documents
- Full picture of all royalty rates, not just high and low
- Unlimited access to actual IP license agreements
- Robust search filters and summaries that make finding all possible comparables more probable
- Highly-organized data enabling greater search accuracy and faster analysis
- Greater control over search process and steps
- Meaningful analytics and tools that reveal big picture trends

### Contact ktMINE

For specific questions or to request an annual subscription quote, please email [info@ktMINE.com](mailto:info@ktMINE.com) or call our Customer Support line at 312.253.0926. For general information, please visit [www.ktMINE.com](http://www.ktMINE.com).